STEP 1: Introductory Consultation

STEP 2: Technology Solutions Audit

STEP 3: Summary Diagnostic Report of Audit Findings

STEP 4:
Recommendations for
Customized Safety and
Communications Solutions &
Technology Solution(s) Demonstration

STEP 5: Formal Technology Solution Proposal Submission

STEP 6: Acceptance of Technology Solution



This safety and communications conversation will help our team better understand your unique goals, strengths, needs, and challenges.

Our team will perform a comprehensive audit of your existing technology solutions. This includes exploring areas that may need to be addressed to ensure greater physical security, improved fluidity of communications, and adherence to safety best-practices.

We'll summarize our findings in a thorough diagnostic report that gives you insight into where you're doing well and where you may want to improve your safety and communications technology solutions.

We'll use your audit and diagnostic report to create a customized set of technology solutions that will help you reach your goals for safety, communications, and physical security. We'll share with you a demonstration of the solutions we recommend so that you are able to see how well these technology offerings will work for you.

Once we've compiled our recommendations, upon your request, we'll provide you with a formal proposal with details on the technology solutions we'd recommend, anticipated costs, and the process for implementation.

From there, we'll answer any questions you have about the proposal, including your timeline, budget, logistics, and align on which of your internal stakeholders will be involved in implementation. Once questions are answered, we will move forward with the proposal based on your response.

STEP 7:

Collaborative Kick-Off Meeting to Commence Project Work

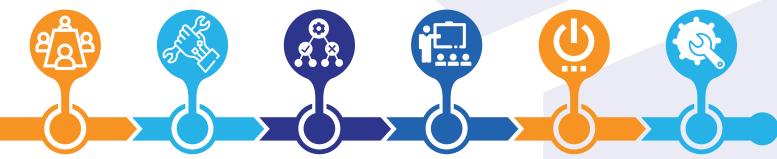
STEP 8: Installation STEP 9: System Testing STEP 10:

Provision of Training & Education on Technology Solution(s) for Key Stakeholders STEP 11:

Formal System Launch

STEP 12:

Recurring Maintenance Post-System Launch



Once you've accepted our proposal, we'll connect to introduce you to our implementation team, address any outstanding questions, align on roles and responsibilities as well as timelines for delivery, and get our work underway.

Once our work begins, we'll implement the technology solutions defined in your proposal using the agreed-upon timeline to drive our efforts forward.

Once your technology solution(s) is installed, we'll test your system for efficiency and proper functionality, giving you peace of mind knowing that you are now prepared to launch.

We'll also provide training on your technology solution(s) to those who will be tasked with using and managing it. Once key stakeholders understand how to properly use the technology solutions we've installed, we'll formally launch your system for daily use. Our team will be available to you for any post-launch maintenance so your solution continues to work well for you. Individualized monitoring and maintenance packages are available to ensure your systems are running smoothly throughout their lifespan.

