

## The Eastern DataComm Edge:

Experience, Expertise, and Collaboration

Eastern DataComm provides schools, businesses, and municipalities nationwide with end-to-end technology solutions that are the right fit for their ever-evolving safety and communications needs.

We specialize in school district mass communication and are the creators of the comprehensive Lockdown and Emergency Notification System and continuous monitoring service, LENS + OPTICS. But, what truly separates us from others in the technology space is our diagnostic, consultative, and collaborative approach.



## Over 30 Years of Experience and Expertise Keeping Our Customers Connected & Protected

### Tackling Technology Challenges with Purpose and Precision

Our diagnostic approach involves consultation including a thorough question-and-answer style interview and questionnaire where we'll come to fully understand your safety and communications strengths, weaknesses, and opportunities for improvements.

And, unlike many of our competitors who act solely as a vendor delivering and installing essentially the same technology for every client, Eastern DataComm becomes your partner in the ongoing process of diagnosing and addressing your evolving safety and communications challenges.

We deliver a comprehensive diagnostic review and feedback on potential timelines for enhancing and improving your technology solutions. As a result, you'll know what needs to be addressed now and what can be done down the road to continue to ensure the safety and security of your community.



### More Than Just a Vendor

#### Personalized Service + Consultative Relationships for Exceptional Results

Our Eastern DataComm team takes a consultative and diagnostic approach to our work. We know that every customer has unique strengths, goals, and needs. So, we provide custom-tailored safety and security technology solutions rather than cookie-cutter technology packages. The result is a collaborative partnership where we can continue to support you as you enhance your safety and communications systems.

#### Your Partner in Choiceful Innovation

In the spirit of providing our customers with the education and tools necessary to make the most informed decisions about their safety and communications technology selections, we invite you to scan the QR code below to visit our Resource Library.







# What Our Clients Say About Collaborating with Our Team

"It really is the total package. They have the right equipment. They have a great team, each with their own area of expertise. They say they're going to do something in a certain amount of time, and they do it within that time. Whenever we have had a problem, even if it isn't their responsibility, they have helped us. I would highly recommend Eastern DataComm."

Executive Director, St. Joseph's School for the Blind

# Looking for Your Safety and Communications Technology Solutions Partner?

Reach out to us at inquiry@easterndatacomm.com to schedule your complimentary Safety & Communications Consultation today.







