








## Who We Are

*Eastern DataComm provides schools, businesses, and municipalities nationwide with end-to-end solutions that are the right fit for ever-evolving safety and communications needs.*

*Our technology products and services include, but are not limited to:*

-  Emergency notification systems
-  VoIP phone systems (premise, hosted, & hybrid)
-  Video surveillance
-  Access control
-  Cloud solutions
-  Paging systems
-  Bell & clock controllers
-  Wired & Wi-Fi data networks
-  Wiring and cabling

## The Eastern DataComm Approach:

As part of our consultative and diagnostic approach, we take into account your budget, timeline, and internal resources. We endeavor to deliver tailored solutions that work best to address your unique needs.

When examining your current safety and communications infrastructure, we first look to integrate with processes and technologies you may already have in place. Upgrades we recommend are ones that are necessary to ensure the safety of your community.

We have over 30 years of experience designing, installing, and supporting safety and communications solutions for hundreds of our customers in the education, government, and business sectors.

**Our goal is simply this:  
To keep our customers connected and protected.**

Interested in knowing more about how to improve the safety and connectivity of your community? Reach out to us at [inquiry@easterndatacomm.com](mailto:inquiry@easterndatacomm.com) to schedule your complimentary Safety & Communications Consultation today.

"... It's always a pleasure to interact with them regarding any of the problems [we face]. And they definitely know what they are doing."

Former Superintendent of Fort Lee Public Schools

**What Our  
Customers  
Have to Say**

"They've been invaluable. Any issues we've had tend to be on our side, but whenever we've had a question or encountered a glitch, they have resolved it very quickly."

Telcom Manager of Brooklyn Public Library

"We couldn't have done this without [Eastern DataComm's] help. I hope to God we never have to use this system but, in the event that we do, we all feel better knowing that we're better prepared. It's all about saving lives."

IT Manager, Delaware Valley Regional High School District

"It really is the total package. They have the right equipment. They have a great team, each with their own area of expertise. They say they're going to do something in a certain amount of time, and they do it within that time. Whenever we have had a problem, even if it isn't their responsibility, they have helped us. I would highly recommend Eastern DataComm."

Executive Director, St. Joseph's School for the Blind

When it comes to school safety, *we're all in this together*. That said, Eastern DataComm is proud to offer our customers in the K-12 and higher education space our patented technology: **LENS**.

**LENS** is a comprehensive **emergency notification solution** that integrates with a school's phone and paging/intercom systems. In the event of an active shooter, lockdown, or other emergency, **LENS** allows for near **instantaneous activation of lockdown** procedures all at the push of a button.

As described by our customers, **LENS** yields the greatest **peace of mind** – knowing that your safety technology is best prepared to handle the worst.

## SCHOOL SAFETY



To learn more about **LENS**, scan the QR Code below:



### A Word from Our Leadership

“As we continue to collaborate with schools throughout the country, and offer best practice solutions to their everyday problems, our conversations inevitably turn to lockdowns and how quickly and effectively they are able to alert everyone on school property. It’s a real problem for most schools.

...Schools have struggled to find a reliable and comprehensive system that will work regardless of the severity of the situation. It needs to be immediate, automatic, and reliable, and it needs to cover every area of their school grounds – inside and out. **LENS** is our solution.”

Al Harnisch, *President*, Eastern DataComm